



December 12, 2023

**AWARD NOTICE**  
**RP001-23**  
**Provision of Enterprise Resource Planning (ERP) System Integrator Services for the Oracle ERP Cloud System**

Pursuant to the proposals received on February 10, 2023 for RP001-23 Provision of Enterprise Resource Planning (ERP) System Integrator Services for the Oracle ERP Cloud System the proposal has been awarded to Applications Software Technology, LLC in the amount of \$11,065,183.00. Please see enclosed tabulation.

We appreciate your response and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland", written over a light blue circular background.

Dana Garland, CPPB, FOII, NIGP  
Purchasing Associate III

DG/bc

Enclosure

RP001-23

Provision of Enterprise Resource Planning (ERP) System Integrator Services for the Oracle ERP Cloud System

County Administrator's Office

		Applications Software Technology, LLC (OS)	CherryRoad Technologies Inc. (OS)	Deloitte Consulting, LLP (L)	Sierra-Cedar, LLC (OC)
ITEM #	DESCRIPTION				
1	Implementation Services	\$4,901,918.00	\$5,540,100.00	\$8,554,560.00	\$3,971,289.00
2	Training Services	\$184,660.00	\$738,990.00	\$468,160.00	\$1,063,514.00
3	Data Conversion Services	\$712,604.00	\$704,600.00	\$1,064,000.00	\$1,541,926.00
4	Interfaces	\$1,039,750.00	\$762,500.00	\$905,840.00	\$1,268,664.00
5	Other Implementation Services	\$2,862,082.00	\$2,700,000.00	\$4,552,525.00	\$3,632,593.00
6	Travel & Lodging Costs	\$358,243.00	\$550,000.00	Included	\$332,079.00
7	Contingency Reserve (+10%)	\$1,005,926.00			
<b>TOTAL</b>		<b>\$11,065,183.00</b>	<b>\$10,996,190.00</b>	<b>\$15,545,085.00</b>	<b>\$11,810,065.00</b>

**NOTE:** Applications Software Technology, LLC's original proposed cost of \$8,986,634.00 was the lowest cost resulting in the full points assigned. During negotiations, additional services and a contingency reserve were added resulting in the cost listed above.

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			Applications Software Technology, LLC (OS)	CherryRoad Technologies Inc. (OS)	Creoal Consulting, LLC (OS)	Deloitte Consulting, LLP (L)	Infosys Public Services, Inc. (OS)	Practical Solutions, Inc. (OS)	Sierra-Cedar, LLC (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	General Requirements	10	8	7.67	7	8.5	6.17	5.25	7
2	Functional Requirements	15	13.42	13	13.42	14.08	11.75	11.08	12.42
3	Technical Approach and Guidelines	25	20.08	19.08	14.58	19.83	17.25	14.5	18.5
4	Implementation Approach and Methodology	25	20	17.58	15.58	22.67	15.67	12.75	18.75
5	References	15	12.5	11	11.5	14	9.75	0	14.5
	<b>Sub-Total</b>	<b>90</b>	<b>74</b>	<b>68.33</b>	<b>62.08</b>	<b>79.08</b>	<b>60.59</b>	<b>43.58</b>	<b>71.17</b>
6	Cost	10	10	8.17		5.78			7.61
	<b>Sub-Total</b>	<b>100</b>	<b>84</b>	<b>76.5</b>		<b>84.86</b>			<b>78.78</b>
7	Interview	25	22.83	15.67		18.75			22
	<b>TOTAL</b>	<b>125</b>	<b>106.83</b>	<b>92.17</b>	<b>62.08</b>	<b>103.61</b>	<b>60.59</b>	<b>43.58</b>	<b>100.78</b>

**Recommended Vendor:**

Applications Software Technology, LLC

Attn: Robert Troike

4343 Commerce Court, Suite 701

Lisle, IL 60532

Phone: 301-461-1917

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